



Pegasus Rental Services

HPV contract HPV2015-060

- Volume discounts
- Preferred supplier discounts
- Freight free options
- Online services



Pegasus Healthcare is the leading supplier of high quality, clinically proved alternating pressure air mattresses for use in the prevention and management of pressure injuries in the acute, sub-acute and community sectors.

Pegasus air mattress rental discounts are available to Participating Health Services at three levels: Preferred Supplier, Volume and Freight. The below discounts provide Participating Health Services the ability to achieve up to a 25% discount on daily rental rates and 100% discount on freight and installation.

Preferred supplier discount

Preferred supplier discount	
Preferred supplier	YES
Discount to daily rental rates	10%

Note: Discounts apply to all air mattress daily rates

Volume discount

Volume discount					
Quantity of units on rent	0-24	25-74	75-174	175-349	350+
Discount to daily rental rates	0%	2.5%	5%	10%	15%

Examples of Volume and Preferred supplier discounts					
Scenario 1		Scenario 2		Scenario 3	
Preferred supplier NO	0% discount	Preferred supplier YES	10% discount	Preferred supplier YES	10% discount
25 units on rent	2.5% discount	100 units on rent	5% discount	350 units on rent	15% discount
TOTAL DISCOUNT	2.5%*		15%*		25%*

* Discount applies to daily rental

Freight options

Option A		Option B *				
Minimum rental	7 days	Deliveries per month	1-59	60-179	180-299	300+
Freight #	FREE	Freight #	\$20	\$15	\$10	FREE

Includes delivery, installation and collection

* One day minimum rental. # Includes delivery, installation and collection

Online services

Function	Benefit
Online ordering of rental equipment	Start / stop / exchange rental
Management of rental equipment	Audit and transfer equipment on rental
Expenditure authorisation	E-commerce cost centre expense verification

Clinically proven equipment for pressure area care and therapy



Acute – Critical Care

High performance automatic 3 cell cycle full mattress replacements utilising Pegagus Airwave Therapy to achieve pressure elimination and minimal repositioning. Indicated for high to extremely high risk immobile patients and the therapeutic treatment of stage 3 – 4 pressure ulcers.

- **Airstream 3**
- **Cairwave**
- **Trinova**



Acute

Superior performance automatic 2 cell cycle full mattress replacements that achieve effective pressure variation as indicated for high to very high risk patients with limited mobility and for the treatment of all grades of pressure injuries.

- **Bi-wave**
- **Airstream 2**



Sub Acute

Superior performance automatic 2 and 3 cell cycle mattress overlays and full mattress replacements that achieve effective pressure variation as indicated for high risk patients with limited mobility and for the treatment of all grades of pressure injuries.

- **Viaclin**
- **Airstream A**
- **Airflex Trio**



Speciality Mattresses

A new generation of automatic vacuum assisted 2 and 3 cell cycle full mattress replacements for patients with specific pressure care needs incorporating: pressure elimination, lateral rotation, zoned heel therapy and bariatric care.

- **Airstream 2 THP**
(total heel protection)
- **Wizard**
(lateral rotation)
- **Bari 1000** (bariatric)
- **Bari 1200** (bariatric)



Nationwide 1300 303 603

(24 hours – 7 days)

www.pegasushealthcare.com

